

Jason Edelman

VP HIF Business Development Executive

Employee Benefits Consulting

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Responsibilities

Jason Edelman is a Vice President and Business Development Executive for the Employee Benefits Division concentrating in the HIF sector of Conner Strong & Buckelew. Edelman is responsible for the development of new strategic services and leading new business development within the Hi Funds. Edelman also plays an active role in consulting with brokers and administration in NJ Public Sector on the latest legislation and provides solutions to best meet their needs. He is engaged in financial evaluation, health and wellness, compliance, communications and other key client-facing areas.

Background

Prior to re-joining Conner Strong & Buckelew, Edelman entered the insurance industry in 2004 as a producer with Kistler Tiffany Benefits. After realizing his deep passion for sports Edelman decided to leave the industry and work for Steve Mountain, a professional Sports Agent in the Philadelphia Area. From there he managed Summit Sports Training Center where he trained an array of athletes both youth and professional. From there, Edelman re-entered the insurance industry with Conner Strong in 2011 as a HIF Associate Consultant. In 2015, Edelman left Conner Strong to pursue a career as a producer with The Graham Company. Soon after in 2016, he joined Alliant Insurance Services as an AVP with a focus on Production and Business Development. In this role he managed consulting relationships for health and welfare clients and lead client teams.

Education

Neumann University- Master of Science - Strategic Leadership and Organizational Development

West Chester University- Bachelor of Science - Professional Studies with a double minor in Secondary Education and History

Community Involvement

Edelman plays an active role in his community. He coaches youth football, basketball and, flag football. He also trains athletes of all ages to help enhance their speed and athletic performance.